

MBA Functional Roles Exploration Template:

Name: Kyra Turley

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Network Interview Contact: Name, Email Address, Role: Marc Chenn;
marc.chenn@gmail.com; CEO/co-founder

Functional Role: Entrepreneur

Description: co-founded SaltStack that is software to automate security.

Key Responsibilities:

- 1) Make sure there's market/product fit
- 2) Think creatively
- 3) Manage people
- 4)

Skills Required:

- 1) Be able to identify market/product fit
- 2) Be a hard worker
- 3) Be a problem solver
- 4)

Career Path:

- Entry Level Position(s)
- Mid-Level Positions
- Senior Level Positions

Answer These Questions:

- 1) What aspects of this functional role align with my interests and strengths?
 - a. This aligns with my interests because I want to be involved in small companies/start-ups.
- 2) What skills or experiences do I need to develop to pursue this role?
 - a. I need to learn and become an expert in the business side of starting a business in order to add value to that. I want to gain an understanding of technology lingo as well.

- 3) List 2-3 Alumni that I could reach out to, to learn more (Name, Email, Role)? Will be getting back to me about this via email.

Other Resources to learn more:

- 1) Books
- 2) Online Websites
- 3) Industry Associations