

COMPANY PROFILE

COMPANY: NVIDIA Corporation

- **CEO Name:** Jensen Huang
- **Stock Price:** \$138.25 (as of November 29, 2024)
- **Market Cap:** Approximately \$2.98 trillion
- **P&L – YoY:**
 - **Revenue (\$):** \$35.1 billion (Q3 FY2025)
 - **Net Income (\$):** \$14.0 billion (Q3 FY2025)
- **Business Model (Main Product(s)):** Designs and sells graphics processing units (GPUs), system-on-a-chip units (SoCs), and related software for gaming, professional visualization, data centers, and automotive markets.
- **Value Proposition:** Provides high-performance computing solutions that accelerate innovation across various industries, particularly in artificial intelligence (AI) and machine learning applications.
- **Customer Segments:** Gamers, data center operators, AI researchers, automotive companies, and professionals in visualization fields.
- **Competitive Advantage(s):** Leading technology in GPUs, robust software ecosystem (CUDA), strong partnerships, and a first-mover advantage in AI hardware.
- **Revenue Streams:** Sales of GPUs and SoCs, licensing of technology, and software services.
- **Strategy:**
 - **Markets – Where are they active?** Global presence with significant operations in North America, Europe, and Asia.
 - **Growth – Where/How are they driving it?** Expanding into AI and machine learning markets, developing new products for data centers and autonomous vehicles, and pursuing strategic acquisitions.
 - **Differentiators – How do they win?** Superior performance of products, comprehensive software support, and continuous innovation.
 - **Economic Logic – How do they make money?** Premium pricing on cutting-edge technology products and services.
- **Key Competitors (if any):**
 1. Advanced Micro Devices (AMD)
 2. Intel Corporation
 3. Qualcomm
- **Key Risks to Business:** Intense competition, rapid technological changes, supply chain disruptions, and regulatory challenges.
- **News:**
 - **Trends:** Increasing demand for AI and machine learning solutions, growth in data center investments, and advancements in autonomous vehicle technology.

- **Other:** NVIDIA's market capitalization has seen significant growth, surpassing \$2 trillion in early 2024.
- **Culture/Values:**
 - **Published Values (“The Talk”):** Innovation, excellence, and collaboration.
 - **Real Values (“The Walk”):** Commitment to pushing technological boundaries and fostering a culture of continuous learning.
- **Alum at the Firm (Name, Email, and Role):**
 1. Neal Armstrong